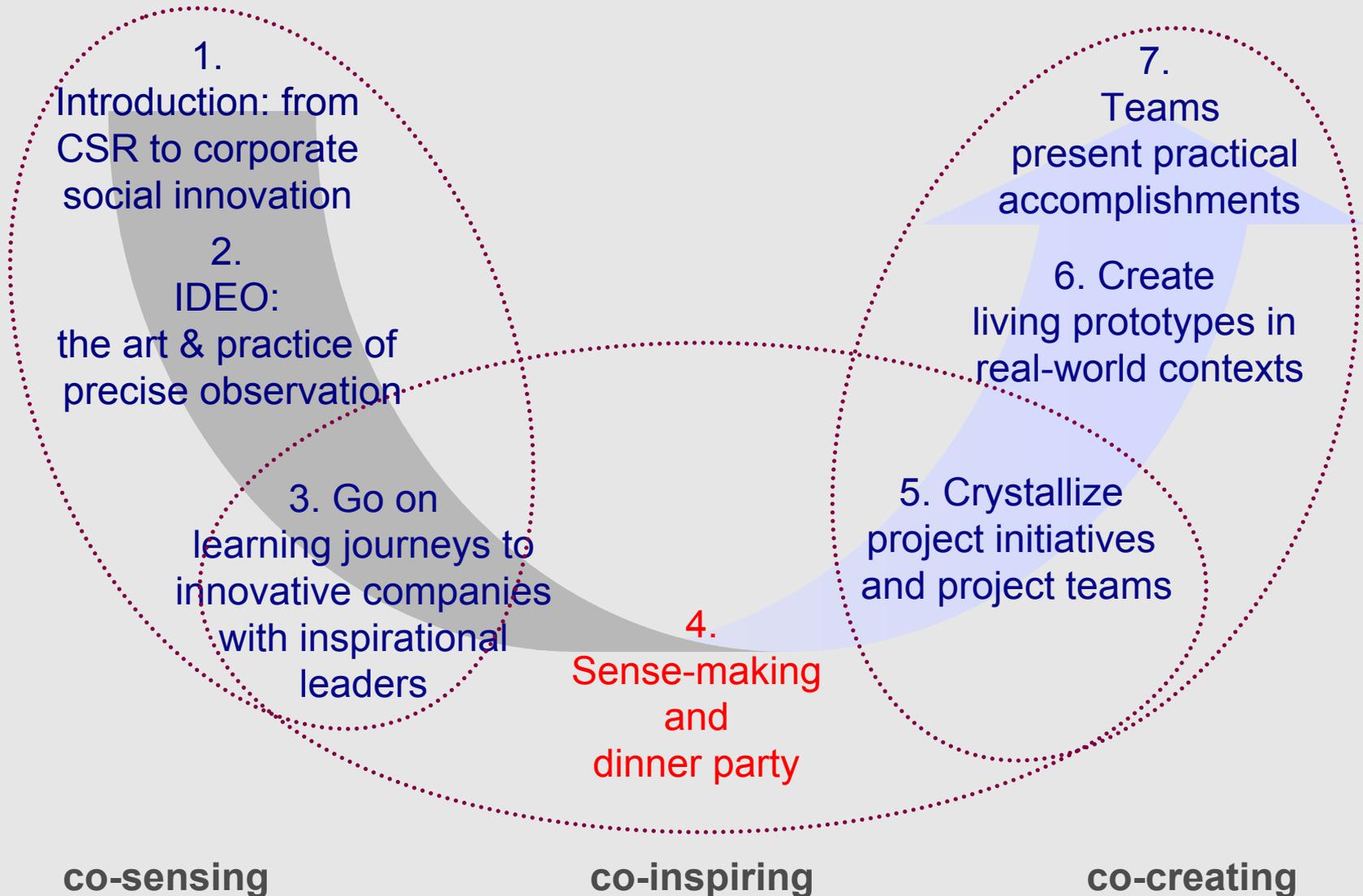


Sense-making

**Teaching Materials:
Leadership Lab for
Corporate Social Innovation**

Leadership Lab for Corporate Social Innovation: One Process, Three Stages, Seven Elements



Agenda

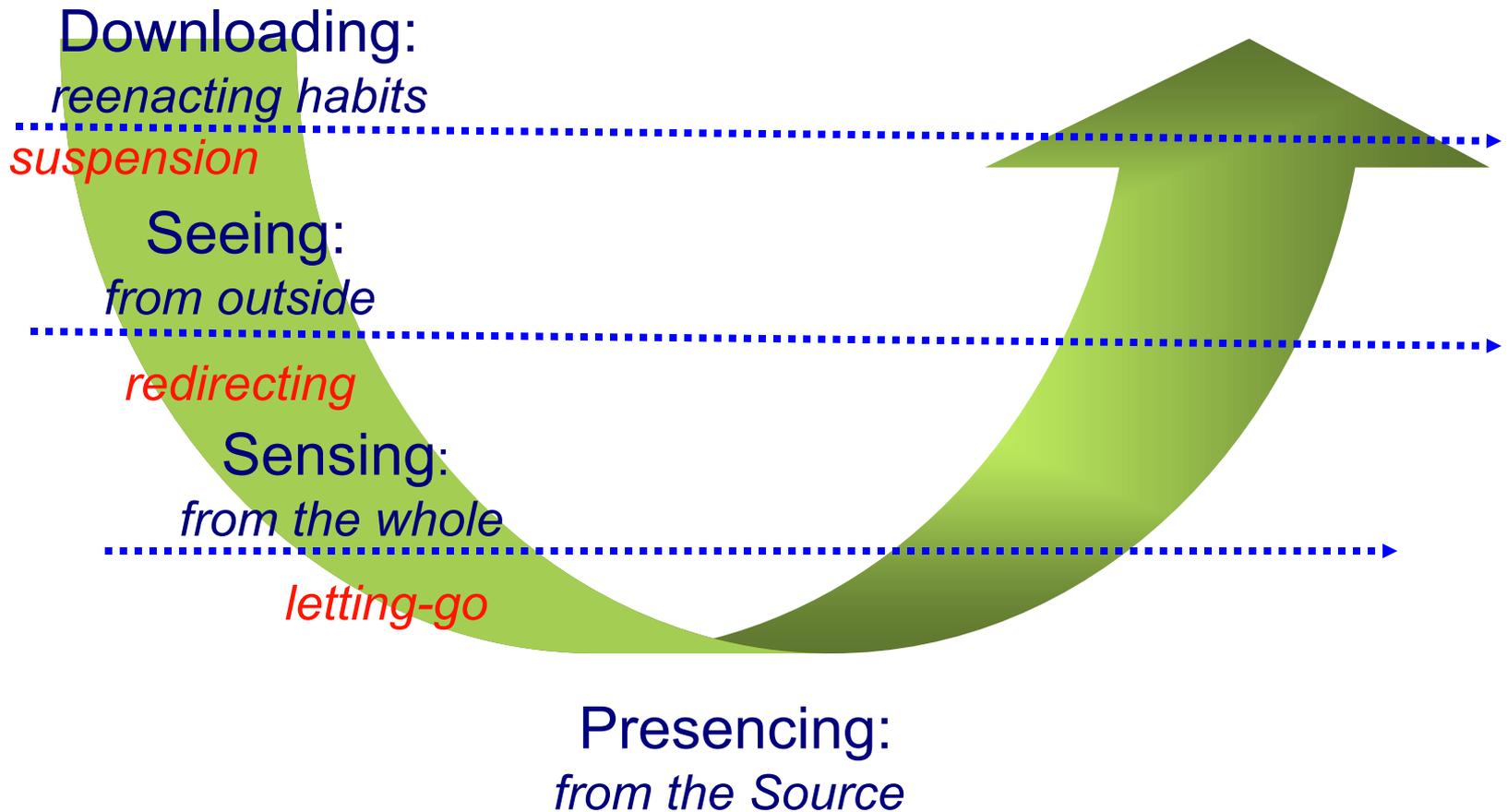
Pizza & Presentation

Small Group Debrief

Joseph Rinkevich, McDonough Braungart
Design Chemistry

Dinner Party & Dialogue

Presencing the future that is seeking to emerge



Who is my Self? What is my Work?

Principles of Presencing

- Sensing and bringing into presence one's highest future possibility (the Self)
- "Retreat and reflect: allow the inner knowing to emerge." (W. Brian Arthur)
- "Go to the place of stillness where knowing comes to the surface." (W. Brian Arthur)
- The two root questions of creativity: "Who is my Self? What is my Work?" (Michael Ray)
- Going through the eye of the needle: "Everything that is not essential must go."
- Presencing: paying attention to that which seeks to emerge through us
- Using your Self as an instrument
- Nature as gateway (Jaworski)

Knowing the Self and the World

“Man knows himself only to the extent that he knows the world; he becomes aware of himself only within the world, and aware of the world only within himself. Every object, well contemplated, opens up a new organ within us.”

—J. W. von Goethe

“Free is the man that wills without caprice. He believes in the actual, which is to say: he believes in the real association of the real duality, I and You. He believes in destiny and also that it needs him. It does not lead him, it waits for him. He must proceed toward it without knowing where it waits for him. He must go forth with his whole being: that he knows. It will not turn out the way his resolve intended it; but what he wants to come will come only if he resolves to do that which he can will. He must sacrifice his little will, which is unfree and ruled by things and drives, for his great will that moves away from being determined to find destiny. Now he no longer interferes, nor does he merely allow things to happen. He listens to what grows, to the way of Being in the world, not in order to be carried along by it but rather in order to actualize it in the manner in which it, needing him, wants to be actualized by him--with human spirit and human deed, with human life and human death. He believes, I said; but this implies: he encounters.”

—Martin Buber

For more information on this lecture:

Jaworski, Joseph. 2001. "Conversation with Joseph Jaworski: The Heart Is the Key to All of This." Interview by C. O. Scharmer, Cambridge, Mass., October 29, 1999, www.dialogonleadership.org

Scharmer, C. O. (Forthcoming).

The Blind Spot of Leadership: Presencing as a Social Technology of Freedom (working title).

Senge, P., C. O. Scharmer, J. Jaworski, and B. S. Flowers. (Forthcoming).

Presence: Human Purpose and the Field of the Future (working title).

www.dialogonleadership.org, www.ottoscharmer.com